

FINANCIAL SERVICES COMMUNICATIONS SPECIALISTS

Public Relations, Integrated Marketing and Branding
Building Brands | Driving Growth

It all starts with the brand. To stand out in today’s crowded marketplace, financial services companies need a brand that is clear and compelling. BackBay helps financial services firms build unique brands through research, positioning, design, public relations and strategic integrated marketing programs.

Integrated content-driven public relations and marketing campaigns are more important than ever. They provide consistency of brand message across multiple print and digital mediums and underscore expertise.



The heart of our mission is helping our clients tell their stories.

As a specialist in working with financial services firms, BackBay has a deep understanding of the industry and is able to help clients identify and articulate their key differentiators and value propositions. We then capture and convey those attributes through compelling content and utilize a full complement of integrated advertising, branding, content marketing, public relations, social media and website development services.

WHY BACKBAY?

- Senior-level involvement
- Financial services focus
- Integrated, brand-centric approach
- Content marketing expertise
- Strong industry and media relationships

SERVICES

- Public Relations
- Content Marketing
- Digital Marketing
- Branding

SECTORS

- Private Equity, Venture Capital, Family Offices
- Financial Technology
- Investment Management
- Banking and Consulting

About BackBay Communications

BackBay Communications is a financial services public relations, integrated marketing and branding agency. BackBay offers a unique combination of content, creativity and multi-channel distribution. Our services include public relations, thought leadership content marketing, branding, advertising, website development, marketing materials, videos and social media. Our clients include a range of financial services companies including those in investment management, private equity and financial technology. BackBay is highly regarded for its thought leadership initiatives and relationships with the major business media. BackBay has offices in Boston and London, and agency partnerships around the world. Please contact us to discuss your business and marketing goals at info@backbaycommunications.com. www.BackBayCommunications.com.

CLIENT EXPERIENCE

PRIVATE EQUITY, VENTURE CAPITAL, FAMILY OFFICES

Adveq
Adykai Ventures
AEA Investors
Align Capital Partners
Audax Group
Baird Capital
Blue Wolf Capital Partners
Brazos Equity Partners
Bregal Partners
Bregal Sagemount
Bunker Hill Capital
CenterOak Partners
Communitas Capital
Constitution Capital Partners
CORE Industrial Partners
Courage Capital
Evanston Capital Management
Galapagos Partners

Globalturk Capital
Graycliff Partners
Greyrock Capital Group
Hancock Capital Management
HarbourVest Partners
J.W. Childs Associates
Lineage Capital
Meketa Investment Group
Merced Partners
Monroe Capital
Nautic Partners
Pamlico Capital
Parallel49 Equity
Partners Group
Permira
Quad-C Management
Resurgens Technology Partners
Ridgmont Equity Partners

River Associates
The Riverside Company
Rosewood Private Investments
Salus Capital Partners
SFW Capital
Sheridan Capital
Shore Capital
SK Capital Partners
Stellus Capital
Sterling Group
The Stephens Group
Stone-Goff Partners
Sun Capital Partners
Swander Pace Capital
TA Associates
Thompson Street Capital Partners
Trive Capital

FINANCIAL TECHNOLOGY

AFEX
Altvia Solutions
Bluefin Payment Systems
Capco
Delta Data
Eagle Investment Systems
Equinox Fund Administration
iQuantifi
Investment Metrics
ISITC
Lava Trading
Linedata
Majestic Research
Merrill DataSite
MyVest
RavenPack
StarCompliance Software
Temenos

INVESTMENT MANAGEMENT

Adams Funds
Advisors Asset Management
Athena Capital Advisors
Ativo Capital
BNY Mellon
Boston Partners
DDJ Capital
Fiduciary Trust Company
Harbor Capital Advisors
IRON Financial
Northeast Investors Trust

BANKING AND CONSULTING

ACG Global
CPCU Society
Consensus Advisors
Edwards Wildman
Grant Thornton
Karen Clark & Company
Murray Devine
Opimas
TD Bank
Two Six Capital
WeiserMazars
William Blair

PARTNERS

The Economist
HBS VCPE Conference

SuperReturn
TSAM/Osney Media

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